



# THE BIG SALE.

## Continues Until Feb. 25.

### REMEMBER THE DATE..

The greatest opportunity you have ever had to save your money.

### A Dollar Saved is a Dollar Earned.

Now is the time to lay in a supply of everything while this sale continues.

### ...Red Hot Bargains in...

Shoes, Clothing, Wraps, Blankets, etc., at Reduced Prices.....

### CALL AND SEE US.

We will be glad to have you look around and see how much better you can do here than elsewhere.

Everything you need in Dry Goods and Groceries.

## COBB & McGLASSON.

## E. M. MING FURNITURE CO.

Has a Large Assortment of Surprisingly .....

### Superior Goods

at Surprisingly Low Prices.

We solicit a comparison of goods and prices knowing that you will find our line of furniture and prices satisfactory. Please call and inspect our stock. A full line of coffins and caskets and funeral supplies; open day and night.

Yours for business,

## E. M. Ming Furniture Co.

## Saddles and Harness



Made and repaired. Everything in first-class style. A Good quality of Goods carry the day. You can always find this true if you look at J. W. Martin's stock, east of the Katy track. Call on us when in town and be convinced.

### J. W. Martin.

## CHAPMAN & BRIGGS.

THE NEW DRUGGISTS, AT WINER'S OLD STAND.

### Pure Drugs, Stationery, Toilet Articles

LADIES, we wish to call special attention to our elegant line of SOAPS and PERFUMERIES, which excel anything ever shown in Vinita.

CALL AND EXAMINE.

Prescriptions Carefully Compounded AT ALL HOURS.

## COMMERCIAL METROPOLIS.

VINITA THE CHIEF CITY, AND GATEWAY TO THE KLONDIKE OF THE SOUTHWEST.

The Marvelous Resources Attract the Attention of the Commercial World.—Kansas City to be a Factor in the Development of Its Resources.

From the time the train leaves Chetopa on the north boundary of the Cherokee nation all the way for 30 miles south till it reaches the beautiful and bustling city of Vinita the eye of the traveler is charmed with the splendid panorama of natural scenery that spreads out on either side. It is not the rugged hillside, nor the towering mountain, nor yet the level plain, but the undulating vistas of fertile prairie lands where here and there nestle cozy farm houses, silent harbingers of the tide of Anglo-Saxon enterprise that is restless and anxious to invade and subdue the rich acres of productive soil waiting in its primeval virginity. Here and there a square of black marks a small farm in the distance where the fertile globe has been broken by the plow of some pioneer farmer. Great stretches of rank prairie grass fenced with three rusty wires show where the thrifty herd-man has pastured his thousands of long-horned steers.

Nearly 30 years ago the town-site of Vinita was selected by Col. E. C. Boudinot, one of the most distinguished Cherokee statesmen the tribe ever produced. Before the Frisco reached the crossing of the Katy, Boudinot, acting on the advice of railroad men, selected the present site. It is peculiarly favorably located and is in the very heart of one of the finest stretches of country on the habitable globe. A dozen miles to the east flows the clear and placid Grand river the delight of hunters and fishermen for generations back, which is skirted by the richest land and the finest timber in the world. Forty miles to the west flows the Verdigris with its broad valleys of productive farm lands, and the country between is in agricultural value the wonder and admiration of every farmer who has had the pleasure of viewing it.

Vinita is the home of the wealthiest cattlemen in the whole territory. We have a half dozen cattlemen in Vinita whose aggregate wealth will easily reach a million and a half. These men are interested in Vinita and are investing their money here and are determined to see that no town in the territory gets the advantage in point of securing the many good things that are sure to come to the territory with the changes now in progress.

One of the strongest factors in the commercial advantages of Vinita is the character of its people. This will especially be noticeable when compared with other territory towns. Rarely do we find such a wonderful combination of advantages as here in Vinita.

While Vinita has no railroad shops, appellate court, federal jail or other public institution, her business is permanent and solid and cannot easily be filched from her. She is the natural nucleus of a large scope of the country supporting forty or fifty good towns and is destined to be an important jobbing center. Already capital is beginning to seek this field.

Vinita should attract the attention of manufacturers, with her inexhaustible supply of coal which can usually be bought for \$1.25 to \$1.50 per ton. She is situated in the center of about ten thousand square miles of the best agricultural land in the Indian Territory, and her commercial position is sure.

Her motto is: "Solidity, Integrity and Permanence."

Vinita is not built of "boom," neither is her business conducted on "wind." Besides owning four national banks she has five commercial houses whose annual business will aggregate \$400,000, all owned and managed by Vinita people of high commercial standing. We invite comparison of stocks of merchandise with any town in the southwest, not excepting those of ten or twelve thousand inhabitants.

From a business standpoint a community is judged to a great degree by its wealth. To the visitors who are to invade our city Saturday, there is nothing

that will tell in clearer tones of our city's business health than the bank statement called for by the comptroller and published today. They will understand that it is not "padded" for the occasion but tells plainly just what the institution had that day, and of course it only reflects the conditions of the town and country. How often is it that one of two banks in a town of 3000 in this southwestern country, at this season of the year, has loans of \$221,482.52 and cash and sight exchange \$138,923.31? The other items make an equally favorable showing.

Perhaps a more comprehensive idea of our standing may be formed when it is stated that in the summary of Indian Territory national banks it has repeatedly been shown that Vinita's banks held from one-third to one-half of the entire Indian Territory deposit. And Vinita owns most of two other national banks—those of Claremore and of Tulsa.

To give just how many dollars worth of goods are sold in Vinita in a year is impracticable. Commercial travelers, "drummers," tell us the city has a greater volume of trade than any place of its size they visit and merchants and business men from the states tell us they have never seen anything to compare with it. The town enjoys practically all the trade of consequence for a scope of country fifty miles square. An inspection of the business announcements in this paper and better still an inspection of our stores, will give ample evidence to substantiate the claim made.

Let some of the wholesale men among our visitors may be disposed to question this statement of Vinita's trade, a little history may perhaps be profitably related. There were merchants selling goods in this country a half century before there were any collection laws. For twenty-five years of this time Kansas City had several important wholesale houses, but seldom a traveling salesman came south of Chetopa, at the Kansas line. The idea of selling goods without the machinery of the courts to enforce payment was not an attractive one. With the new dispensation came the Kansas City "drummer," but he came in a measure handicapped, so far as the old merchants were concerned. They were loath to desert the town which had stood by them in other days and for several years gave St. Louis the preference. But this prejudice has to a great extent disappeared—possibly to the regret of some of our visitors. From this time forward our business relations with Kansas City will steadily increase, to the mutual advantage of that city and of this country.

With all of her money Vinita offers rare inducements to those seeking investments. There is a promising field for factories, foundries, electric and gas plants, an ice plant, water works and sewerage system, and a dozen other enterprises of this character, which go to make up a bustling western city. The "town boom" is not an absolute necessity, for the town will boom without him, but he will be welcomed and the sooner he gets here the better are his prospects of success.

While the visitors are looking at our three-story buildings with plate glass windows and steam heat, it is probably not necessary to tell them all are built, not only with Vinita capital, but by Cherokee citizens, and upon lots, the title to which is in 30,000 people, and not in the individual occupant. What Vinita might have been, had emigration been permitted, only a writer of fairy tales can fancy. But a new order of things is close at hand, and before the Kansas City Commercial club makes its next annual visit, all the world may purchase of our lots—if only they have "the price." Our gates are to be opened—and are open now—and we invite the nations of the earth to enter in.

## COMMERCIAL CLUB VISIT.

A Warm Reception Though a Cold Day.

The Kansas City Commercial club arrived Saturday morning at fifteen minutes to 10 o'clock and the thermometer was dancing around ten degrees below zero. But notwithstanding the cold, a large number of representative Vinita people were on hand to greet them. Not many minutes were wasted in getting acquainted and we venture the assertion that no place visited on this itinerary gave them a more thorough interview or a heartier hand-shaking. Every member of the party received attention and was asked to yield up his name and his line of life. The train was overhauled from the engine to the baggage car, especially the baggage car, (including the cock pit), by the energetic business men of Vinita.

If Kansas City don't realize an increase of business with this territory now it won't be chargeable to the Commercial club.

JUST A FEW NOTES.

The guitar and mandolin club made very good music.

Most of the visitors left their cars—but not the depot.

Ten degrees below zero and still going down is no time to see Vinita.

In their travels one of the excursionists had picked up a venison carcass.

Bob O'Shea had "two fits and a spasm," on being told of the commissary—and he got there.

Doc Frayser met a man he didn't know, and he went meet him again—if the other fellow sees him first.

President Evans, if he succeeds in getting all his proteges home in good order, is entitled to a warm resolution of thanks.

Mr. and Mrs. P. L. Soper and their guest, Miss Thomas, went up the road with the excursionists, returning on the belated passenger.

The Kansas City Commercial club is a "warm number," but when they struck Vinita Saturday morning were not melting much snow.

The equipment embraced two megaphones—presumably to talk with Muskogee and other rural towns of not sufficient consequence to be visited.

A large number of Daily Chieftains were distributed among the excursionists and judging from their expressions was the chief surprise in store for them. They had evidently only expected to find a "wide place in the road."

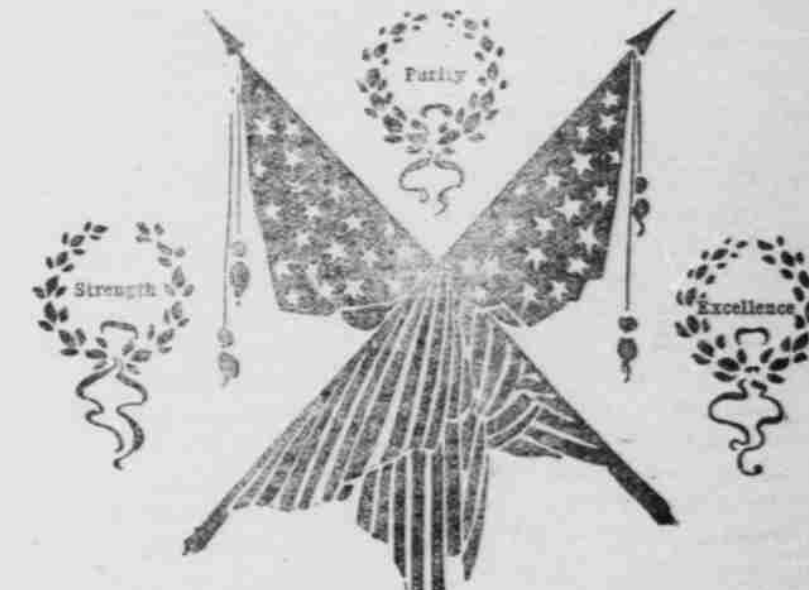
Walter S. Halliwell was the sport of the outfit and claimed all of the dozen fighting chickens aboard. He was regretting the absence of John Miller and that gentleman will also indulge in some regrets when he learns of what he missed.

"Uncle Bob" Little got around a little late and as the train was about to leave he could not wait for the steam to dry off his spectacles and so Jim Hall lead him to the end of the baggage car. He indulged in just one tune—but 'twas a long one.

If the Kansas City Commercial club desires to advance the interests of its own city it can do so in no way so effectually as by urging congress to promptly approve the recently concluded Cherokee agreement with the Dawes commission. With this measure enacted into law before the 4th of March, every acre of soil which falls to an adult may be purchased, at the owner's discretion. Then this "Chinese wall" which has been the basis of so many elaborate resolutions for the last quarter of a century will go down forever, and a populous territory and very soon a state, will be erected.

The fact that Vinita has two railroad lines into Kansas City gives it a decided advantage over other towns in the territory. This coupled with the fact that it is closer than other towns ought to especially place Vinita at an advantage.

## America Leads the World



### The Crowning Glory of the Age.

Man's enterprise culminated at the World's Columbian Exposition. The memory of it will be a marvel for all time. The fame there acquired will live for years. The manufacturers of

### Dr. Price's Cream Baking Powder

appreciate the award to them of highest honors at the Exposition. The significance of the compliment, the splendid character of the endorsement, cannot be underrated. It stamps Dr. Price's as without a peer among the baking powders. The jury of awards, an exceptionally intelligent body, was headed by the Chief Chemist of the United States Department of Agriculture. They found Dr. Price's Cream Baking Powder strongest in leavening power, perfect in purity, and of uniform excellence.

"Foremost Baking Powder in all the World."

### LIST OF THE VISITORS.

#### Representative Men of the Great West's Metropolis.

Following is a list of the Kansas City Commercial club excursionists:

H. W. Evans, president Evans-Smith Drug Company. (President of the Commercial Club.)  
S. H. Vellie, Jr., treasurer John Deere Plow Company.  
J. D. Havens, treasurer Tiernan-Havens Printing Company.  
W. B. Hill, vice president Ash Grove White Lime Association.  
George C. Smith, president Smith-McCord Dry Goods Company.  
C. A. Murdock, president C. A. Murdock Manufacturing Company.  
George T. Lynn, secretary Continental Varnish and Color Company.  
F. N. Sewall Glass and Paint Company.  
J. W. Spears, secretary and treasurer Monarch Vinegar Works.  
A. B. Bridges, division freight agent of the Chicago, Milwaukee & St. Paul.  
Walter S. Halliwell, secretary Columbus Buggy Company.  
John M. Townley, Townley Metal Co.  
Charles D. Mill, general agent New England Mutual Life Insurance Co.  
Fred B. Jenkins, J. W. Jenkins' Sons, musical instruments.  
William M. Robinson, vice president Kansas City Roofing and Corrugating Co.  
George E. Green, New Albany hotel.  
E. S. Hitchens, general agent Chicago Great Western Railway Co.  
E. C. Sooy, president Kansas City Hay Press Co.  
W. V. Clarke, National Bank of Commerce.  
J. J. Swafford, Swafford Bros. Dry Goods Co.  
S. A. Pierce, secretary Great Western Type foundry.  
M. V. Watson, secretary Kansas City Paper house.  
J. A. Gallagher, Faxon, Horton & Gallagher.  
A. D. Bayles, vice president Gillette Hardware and Iron Co.  
A. C. Coates, manager Coates House.  
James Ketner, secretary Midland hotel.  
H. D. Cutler, president and treasurer Cutler & Neilson Paint and Color Co.  
August H. Glasner, Glasner & Barzen.  
R. B. Mullett, vice president and treasurer Mullett Bros. Photo Supply Co.  
Wyan Nelson, Wyan Nelson Grain Co.  
Rice R. Miner, Barnham, Hanna, Munger & Co.  
John Conover, vice president Richards-Conover Hardware company.  
O. W. Philbrook, The W. E. Whiting Tailoring company.  
P. H. Slattery, treasurer and general manager Kansas City Fur-

niture and Coffin Co.

Fernando P. Neal, vice president Union National bank.

J. W. Swain, superintendent The Bradstreet Co.

H. L. McCune, Dobson & McCune, attorneys.

C. B. Norton, J. A. Norton & Son.

C. S. Cunningham, Kansas City Paper house.

H. T. Abernathy, assistant cashier First National bank.

T. Mulford, manager Goodyear Rubber Co.

Harvey Fleming, managing editor Kansas City Journal.

U. C. Clemmons, C. C. Clemmons & Co., fruit and produce.

B. F. Paxton, Kemper Grain Co.

S. B. Stokley, vice president and secretary Eagle Manufacturing Co.

Roger Lowe, breeder of Gallo-way cattle.

Eugene Rust, traffic manager Kansas City Stock Yards Co.

E. J. Roe, of Hockaday & Roe.

Freeling Tufts, investments.

Joseph A. O'Brien, Kansas City Star.

James Donohue, assistant general freight agent St. Louis & San Francisco railroad.

W. P. Trickett, commissioner Kansas City Transportation Bureau.

E. L. Clendenning, secretary the Commercial club.

John A. Brown, manager, Equitable life insurance society.

H. A. Wilson, manager jobbing department, Schwartzschild & Sulzberger.

W. R. Kendall, vice president, Kendall Boot & Shoe Co.

J. R. Dominick, cashier American National bank.

F. F. Hoard, circulator, Kansas City world.

Arthur Dumm, Kansas City Times.

Seymour Rice, wholesale cigars.

E. N. Guckert, J. W. Jenkins' Sons.

Harry Haley, Kansas City Lyceum bureau.

Albert Russell, Jr., Carl Hoffmann.

Bucklen's Arno Salvo.

The best salve in the world for cuts, bruises, sores, ulcers, salt rheum, fever sores, tetter, chapped hands, chilblains, corns, and all skin eruptions, and positively cures piles, or no pay required. It is guaranteed to give perfect satisfaction or money refunded. Price 25 cents per box. For sale by A. W. Foreman, druggist. k yr

Located.

Claude Shelton and family have moved to the home of Mrs. Eugenia Thompson, in the northwest part of town, where they will spend the winter, during Mrs. Thompson's absence.

To Cure a Cold in One Day.

Take laxative bromo quinine tablets. All druggists refund money if it fails to cure. 25c. The genuine has L. B. Q. on each tablet. w s may

For Sale.

A first class line of saddles and harness, best in the world for the money. Lee Barrett. fsw211

Where Do you buy your Groceries?

I buy my groceries at

...D. HICKS'...

I am going to try him too.